

## IT EXECUTIVE COACHING & ADVISORY

Our unique IT Executive Coaching & Advisory Programs are designed to provide the IT leader with the tools necessary to achieve their visions and goals through constructive and confidential conversations. Experienced coaches provide an objective sounding board and help IT executives become more self-aware while providing a broader perspective of the organization and his/her role within it.



### PROGRAM FEATURES

- Individual Advisory Discussions**  
 The engagement is customized to meet the individual needs of the IT Executive starting from where they are. The specific priorities and target areas for the advisory sessions are determined at the first session with emphasis on discovery ways for the leader to position themselves for meeting their business and career aspiration
- BATES EXPI™ Executive Presence Assessment**  
 Individual assessment measuring the self-perceptions of the leader and the perceptions that others have of her character, substance, and style
- Adhoc Access to Executive Advisory**  
 Unlimited e-mail access and phone calls returned within 6 hours throughout the life of the contract

### YOUR COACH



#### Mary Patry

- 40 plus years IT leadership experience
- Executive Coach and Advisor
- ICF Professional Certified Coach
- Former CIO and IT Executive

ITeffectivity, LLC was founded in 2013 with the mission of helping CIO's meet the challenge of leading and delivering business solutions with a focus on effective people and process capabilities. Since then we have advised over 80 leaders as well as conducted over 20 major consulting assignments on behalf of Fortune 100 firms to small non-profits.

*"Mary possesses great listening capabilities and is a trusted advisor, committed to providing unbiased guidance in a safe/confidential environment. She focuses on eliciting information rather than telling you what to do. She personally helped me make improvements regarding enhancing my visibility within the organization and improving my perceptions among leadership which has led to an increase this year in the scope of my responsibilities."* - Sr. Director, IT

### STRUCTURE

- Kick-off:** Contract and Agreement Signature
- Who:** Executive and Senior level IT leaders
- How:** Once or twice monthly 1-Hour virtual private discussion with options for periodic onsite and team meeting participation
- Where:** Zoom video conference – no travel required
- Investment:** Fixed price relationship based on executive needs,
- Registration:** [Let's Talk! Complimentary Discovery Discussion](#) 30 Minute discussion designed to explore needs and options

Where are you now?



Where do you aspire to be?

### OUTCOMES

- Career advancement
- Enhanced leadership skills
- Increased confidence
- Broadened executive knowledge
- Succession planned
- Readiness for next career move
- Identifiable team members growth path