



# ITeffectivity

Mary J Patry, PCC

IT EXECUTIVE ADVISOR AND COACH

Accomplished IT management leader Mary Patry engages her unique combination of leadership experience, values, training and personality to help her coaching clients create an attainable, sustainable vision for success.

After over 40 years in the IT industry, Mary stepped away from her corporate executive career to focus on her passion, helping others triumph personally and professionally. At the heart of Mary's coaching practice is her desire to create a compelling new vision for her clients' success and her commitment to providing leadership in identifying key motivations, creating positive solutions and enabling her coaching clients to set and achieve previously unimagined goals.

Mary's IT expertise is hard-won, founded on decades of commitment, dedication and strategic growth. Her sterling reputation in the IT industry is grounded in her well-known ability to define the strategy, design and implementation leadership of actionable IT programs focused on increasing value and satisfying the needs of business stakeholders.

Beyond her technical skills, Mary's empathy, care and innate ability to listen set her apart in an increasingly crowded field. Mary helps her clients design a future around the positive core values, priorities and principles they identify. She guides them through understanding key motivations and offers the emotional grounding necessary to take on new challenges. Since 2013 she has helped over 260 IT Executives progress toward their goals and earned a Coach U Graduate Certification and ICF PCC credentialing.

## Representative Clients

ABM Industries, Aquent, BCBS CA, CareFirst, Celestica, Dewberry, Dow Chemical, Eli Lilly, Emergent BioSolutions, FedEx, Genworth, Howard Hughes Medical Institute, International Atomic Energy Agency, IDEXX Laboratories, Kaiser Permanente, Karl Storz Endoscopy, Liberty Mutual, LPGA, Make-A-Wish, Owens Corning, The Body Shoppe, The Pantry/Circle K, Univ. of Arizona, Waters Corp. Western Union, Zimmer, Inc.

## Representative Assignments

- C-Level IT, SVP Financial Services (focus on executive leadership, strategic change)
- C-Level IT, SVP Biopharmaceutical (focus on onboarding, baseline assessment, org change)
- Global Executive IT Director, Medical Devices (assuming expanded global role)
- IT European Director, Animal Sciences - (improving global relationships)
- Head of IT, Non-Profit US Sports Association (new leadership role, org design, strategy)
- VP, Business Systems, Global Staffing Firm, (focus on executive leadership, stakeholder management)
- VP IT, Military Organization (onboarding into new IT Role)
- VP IT, Healthcare Provider (work/life balance, executive presence, stress management)
- Director IT Architecture, Global Manufacturing (priority management, strategic presence)

"Mary possesses great listening capabilities and is a trusted advisor, committed to providing unbiased guidance in a safe/confidential environment. She focuses on eliciting information rather than telling you what to do. She personally helped me make improvements regarding enhancing my visibility within the organization and improving my perceptions among leadership which, has led to an increase this year in the scope of my responsibilities."  
- Sr. Director IT