

## IT TECHNICAL PEOPLE LEADER

Leadership capability is the foundation of a successful organization. The leadership foundation requires the right people, in the right role, with the right skills and processes to enable the “ways of working” as a team toward common goals. In support of these goals, IT Directors and Managers must move from siloed individuals to functional leaders and coaches thinking of the team over themselves. Throughout the term of this program, the technical expert is transformed into a people leader versed in speaking the language of their business.



### PROGRAM OVERVIEW

#### Accelerating Team Leadership©

An engaging six- or twelve-month program that kicks off with a three-hour work workshop targeting peer team leaders within the organization. (The program kick-off can optionally be conducted on site as a daylong team building exercise.) Twelve 2-Hr virtual workshop discussions are held across a year allowing for a flexible format targeting key leadership skills. Throughout the term of this program, the technical expert is transformed into a people leader versed in speaking the language of the business.

- **Bonus: Individual Leadership Coaching**  
Every participant has access to three or six hours of individual coaching throughout the life of the program.
- **Option: Team Executive Presence Assessment**  
The Technical People Leader Programs have the option to partake in a 360-degree assessment to understand employee feedback on their effectiveness and how they are perceived.

### TESTIMONIAL

*Mary possesses great listening capabilities and is a trusted advisor, committed to providing unbiased guidance in a safe/confidential environment. She focuses on eliciting information rather than telling you what to do. She personally helped me make improvements regarding enhancing my visibility within the organization and improving my perceptions among leadership which has led to an increase this year in the scope of my responsibilities.”* Sr. Dir, IT

### YOUR COACH

#### Mary Patry



- ICF Professional Certified Corporate Coach
- 10+ years Executive Coach and Advisor
- Former CIO and IT Executive
- 40+ years hands-on IT leadership experience

### STRUCTURE

- **Kick-off:** Contract and Agreement Signature
- **Who:** IT Director and Managers of people
- **How:** Highly interactive team or group discussions per program options contracted
- **Where:** Zoom video conference – no travel required
- **Investment:** Fixed price relationship based on team and group needs
- **Registration:** [Let's Talk! Discovery Discussion](#) 30 Minute complimentary coaching discussion designed to explore needs and options

Leadership + People + Culture = **SUCCESS**



### TARGETED SKILLS INCLUDE:

- Leading People
- Communicating Effectively
- Demonstrating / Developing / Enhancing Business Acumen
- Hiring the Right People
- Getting Work Done Through Others
- Making Complex Decisions
- Managerial Courage
- Demonstrating Presence
- Performance Management

### OUTCOMES

- Team Performance Improvements
- Enhanced Leadership Skills
- Increased Employee Engagement
- Substantive Collaboration Skills
- Broadened Business Knowledge
- Career Path Accountability

Discover the possibilities by scheduling a complimentary strategy session [Let's Talk! Discovery Discussion](#)